

**Hart Shaw**

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**HART SHAW**

Chartered Accountants & Business Advisers

# Corporate Finance

## **Corporate Confidence**

Our dedicated team of specialists delivering Hart Shaw's corporate finance services boasts experience in a wide variety of disciplines, including private equity, banking and managing/finance director roles in industry.



[www.hartshaw.co.uk](http://www.hartshaw.co.uk)

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*Our straight talking approach eases clients into a deliverable transaction strategy, whilst ambitious individuals, businesses and management teams can progress with confidence, safe in the knowledge that they have access to our complete range of support services. These comprise:*

- **Lead advisory – mergers and acquisitions, disposals, management buy-ins and buy-outs, refinancing and fundraising**
- **Due diligence – corporate acquirers and funders**
- **Grant advice and applications**

### Acquisitions and management buy-ins

Whether you are a company or individual seeking to grow your enterprise through acquisition, we will search and identify targets that meet your criteria. We will approach companies on your behalf to establish the possibility of a transaction and advise on the price and structure of the deal. Business plans and forecasts can also be produced to help raise the finance you need.

### Disposals

We can research and identify potential purchasers, prepare the business for sale and develop a marketing plan. Help is also available in determining a suitable value for the company and negotiating terms and conditions of the sale.

### Management buy-outs

Advising on the Management Buy-Out process, approaching vendors and assessing the viability of a proposition is all part of our service. We can also structure an appropriate deal and prepare a business plan to help raise finance from both debt and equity sources.

In short, we will manage the entire process for you, enabling the management team to focus on the day-to-day running of the business.

### Due diligence

We offer a full range of commercial and financial due diligence services in relation to target acquisitions and we will submit a report based on our findings, tailored to your needs.

Our services include preparing pre-disposal due diligence for potential acquirers and vendors, reports to meet bank funding requirements and working capital and indebtedness reports, as required by the Listing Rules for public issues.

### Raising finance

We can advise you on the suitability of various sources of equity, debt and asset finance. We can also help prepare business plans, budgets and cash flow forecasts to present to potential finance providers.

I have nothing but praise for everyone at Hart Shaw. I really valued that the team were accessible at any time of the day or night and whilst being extremely professional, skilled and experienced they talked to me at my level.

Mr B, Managing Director

For further information about Hart Shaw's corporate finance service, visit our website: [www.hartshaw.co.uk](http://www.hartshaw.co.uk) or contact Chris Sellars on (0114) 251 8850 [chris.sellars@hartshaw.co.uk](mailto:chris.sellars@hartshaw.co.uk)