

Welcome to the

Sheffield City Region

Breakfast Club

Tuesday 16th June 2015



Hart Shaw Financial Planning

**An update on the changes in Pension
Legislation effective from 6th April 2015
and what action may need to be taken**

Agenda

- Old rules vs new rules
- What the changes mean to people in or at retirement?
- Changes to pension death benefits
- Important “need to knows”

The Freedom and Choice agenda

Common preconceptions of pensions

- I can't take out what I want, when I want!
- Annuity Rates are too low
- Death Benefits are limited
- The State will provide

A negative view of saving through pensions

Old Rules - Taking pension benefits pre 6th April 2015

- **Defined Benefit (final salary) Pension Schemes**

- Can only provide a pension in the form of Secured Scheme Pension – there is no other option other than to transfer

- **Money Purchase Pension Schemes –**

- Secured Pension Income - Annuity or Scheme Pension
- Income Drawdown – either capped or flexible

Both options offer the potential for Tax Free Cash Entitlement

Old world – old perceptions?

New Rules - Taking pension benefits post 6th April 2015

6th April 2015 has marked the biggest change in pension legislation **EVER!**

- The Introduction of Flexi-Access Drawdown
 - Full and open access to your accumulated pension savings
 - Entitlement to 25% Tax Free Cash remains
 - All other withdrawals taxed at the pensioner's marginal rate for income tax
- New world - new outlook - different choices & decisions**

What the changes mean to people at or in Retirement?

Problems?

or

Flexibility and great planning options?

GREAT! I'm going to buy a Lamborghini!

Mr Smith, aged 61, has a pension fund valued at £500,000, and decides to withdraw the whole amount to buy a Lamborghini...

- £125,000 (25%) is paid as a Tax Free Lump Sum
- Assuming Mr Smith has no other sources of income, the remaining £375,000 is subject to income tax at his Marginal Rate

– Taxable income in excess of £121,200 means that Mr Smith will lose his Personal Allowance for income tax, therefore...

Income Tax Band (2015-16)	Income Tax Payable
£0 - £31,785 taxed at 20%	£6,357
£31,786 - £150,000 at 40%	£47,286
£150,001 - £375,000 at 45%	£101,250
TOTAL INCOME RECEIVED £220,107 + £125,000 = £345,107	TOTAL TAX PAID £154,893

Show me the money!

www.hartshaw.co.uk/fp

Food for thought...

Instead of drawing funds from the pension, why not take money from your ISA instead?

Changes to Pension Death Benefits

Inheritance Tax Planning and the
preservation of wealth

Pension Death Benefits: Old Rules

Pre:

Non-Drawdown

- Paid as a tax free lump sum

In-Drawdown Pension

- Taxed at 55%
- OR
- Spouse's Pension

Age

75

Post:

Taxed at 55%

OR

Spouse's

Restrictive with little scope for planning?

Pension Death Benefits: New Rules

Pre:

Tax Free
Open Access

- as either

Income

OR

A Lump Sum

Age

75

Post:

Taxed at the
beneficiaries
marginal rate

Wait a minute – what does this mean?

- This means that for some clients Pensions could offer useful IHT advantages?

Developing this IHT theme further....

Reasons to leave Death Benefits within the pension rather than drawing the fund as a tax free lump sum:

- Gross Investment Returns
- Outside of Estate for IHT
- Can continue to be passed to future generations
- Beneficiaries can make their own investment decisions and nominations

However:- Government is concerned about pensions being used for IHT avoidance, and this could change.

And another step...

Death Benefits Post Age 75:

- Taxable at the beneficiaries Marginal Rate
- Can be passed, in part or in full, to children or grandchildren
- If the Beneficiary then dies pre-75, the fund refers back to being Tax Free

Passing the baton through the generations ... with good planning

Important Need to Knows

Things to Remember

- Withdrawals from pension funds are likely to be taxed at an emergency rate of income tax

- The new rules (access & death benefits) only apply to new style pension contracts
 - Self Invested Personal Pensions (SIPP's),
 - Small Self Administered Schemes (SSAS's)

- Old-Style Contracts, such as Personal Pensions, Stakeholder, Group, and Occupational...
 - Cannot accommodate the new pension income flexibility
 - Continue to pay death benefits under the old pre/post 75 pension rules
 - Will therefore need to be transferred to a flexible pension arrangement in order to take advantage of the new rules

Summary

- Flexi-Access Drawdown
 - Full and open access to your accumulated pension savings
 - Can be dangerous without proper advice
 - Tax planning opportunities in utilising Personal Allowances

- Enhanced Death Benefits
 - No longer have to be taken as a lump sum
 - Can be passed from Generation to Generation (unless government decides to restrict IHT advantages)

These benefits can only be facilitated via updated pension contracts

- **Sounds simple ...**
- **but a profound impact on the planning for our clients**

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